

AVISHKAR SOLAT

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AI Operations & Enablement | Automation Strategy | Technical Program Delivery

PROFESSIONAL SUMMARY

Operations leader who deploys AI and automation against real business problems and measures what changes. Rebuilt a manufacturing and retail business on automated workflows and applied GenAI systems — RAG-based document retrieval, locally hosted LLMs, MCP-connected internal tooling — cutting manual processing time by 70%. Before that, spent two and a half years at NielsenIQ owning delivery for international FMCG accounts across three continents at 100% on-time and 95% CSAT. Brings the combination most AI enablement roles struggle to find: genuine hands-on fluency with the tooling, plus the delivery discipline to get it adopted by people who did not ask for it.

CORE COMPETENCIES

AI Workflow Engineering: Retrieval-augmented generation (RAG) design, local LLM deployment (Ollama, LM Studio), Model Context Protocol (MCP) integration, prompt engineering and context management, output evaluation and hallucination control, human-in-the-loop design

Automation & Process: End-to-end workflow automation, process mapping and redesign, SOP authoring, exception handling design, manual-effort reduction, audit and control design

Program Delivery: Cross-functional program management, stakeholder alignment, rollout and change management, risk and dependency tracking, status reporting, adoption measurement

Analytics: Power BI, SQL, Excel, KPI definition, dashboard development, impact measurement and baselining

Technical: Python, JavaScript, Linux/Ubuntu administration, Nginx, Node.js, SQLite, Git, API integration

Tooling: Jira, SharePoint, Salesforce, MS Dynamics, Workday, Postman

PROFESSIONAL EXPERIENCE

Business Operations Manager | Sujata Fashions

Apr 2026 - Present | Pune, India

Promoted to own business operations after delivering the automation and AI transformation described below.

- Drove adoption across non-technical staff through training, documentation and iteration on real objections; the systems are in daily use, which is the only adoption metric that counts.
- Authored the SOPs, workflow maps and operational checklists supporting governance, onboarding and business continuity.
- Own vendor negotiation, production scheduling and cross-functional execution with full P&L visibility.

Operations Analyst & AI Systems Lead | Sujata Fashions

Aug 2024 - Mar 2026 | Pune, India

Led the AI and automation transformation of an entire operating business, from problem selection through deployment.

- Reduced manual processing time by 70% by automating billing and inventory workflows end to end — selected the highest-cost manual processes first, instrumented a baseline, then measured the delta rather than asserting it.
- Designed and deployed a RAG pipeline over internal business documents (SOPs, vendor terms, product specifications), giving staff natural-language retrieval across knowledge that previously lived in individual heads.
- Ran LLMs locally via Ollama and LM Studio to keep commercially sensitive data in-house, making the deliberate cost-privacy-latency tradeoff against hosted API alternatives.
- Integrated Model Context Protocol (MCP) servers so language models could act against internal systems directly, collapsing multi-step manual lookups into single operations.

- Applied structured prompt engineering — context scoping, output constraints, verification steps — to raise reliability and control hallucination on workflow-critical tasks.

International Customer Success & Analytics Analyst | NielsenIQ (NIQ)

Feb 2022 - Aug 2024 | Pune, India

Owned end-to-end program delivery for international FMCG accounts across North America, Europe and APAC.

- Sustained 100% on-time delivery and 95% CSAT across a concurrent portfolio of multi-million-dollar annual contracts.
- Managed client-side delivery through a full platform migration to Google Cloud Services — pre-empted breaking changes, wrote plain-language change communications and troubleshoot live issues. Zero migration-related escalations to senior management.
- Coordinated across clients, delivery teams and engineering as the single point of accountability: aligned requirements, resolved blockers and drove decisions to closure.
- Identified workflow bottlenecks and partnered with engineering to remove them, cutting processing overhead while protecting delivery commitments.
- Built executive Power BI dashboards and automated recurring reporting, replacing manual report assembly across the portfolio.
- Created the team knowledge base for analytics tooling — resolution guides and onboarding material that reduced escalations and shortened ramp time for new team members.

Executive Assistant (concurrent with undergraduate studies) | Sujata Fashions

Sep 2018 - Jun 2021 | Pune, India

- Coordinated inter-departmental communication and management reporting while completing a full-time B.E. programme.

SELECTED PROJECTS

- Patent-pending: automatic wheel replacement technology using robotics — automation concept design, mechanism functionality and technical documentation. Final-year capstone.
- BAJA SAE India vehicle development: two years of cross-functional engineering delivery under fixed competition deadlines.
- Model-based design of mechanical systems in MATLAB/Simulink (Decibels Lab): simulation, validation and performance optimisation.

EDUCATION

B.E., Mechanical Engineering | D. Y. Patil College of Engineering & Technology, Pimpri

2018 - 2022 | CGPA 9.47/10 (88.64%)

Higher Secondary (Science) | Nav Maharashtra Jr. College, Pimpri | 2018 | 77.54%

CERTIFICATIONS

Google Data Analytics Professional Certificate